

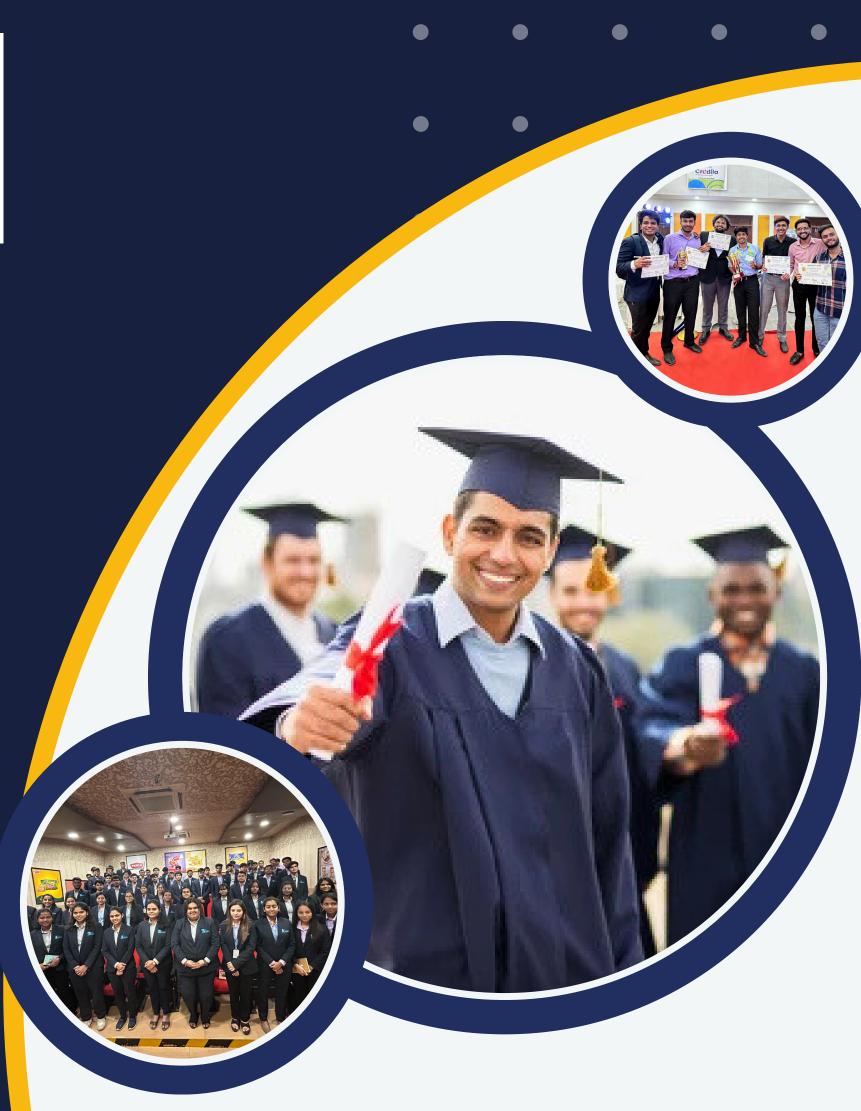




# MMS

Master Of
Managment Studies

(University of Mumbai)



## **ADVISORY BOARD**

#### Mr. H.Ganapathi

Ganapathi has an experience of over 27 years transcending functional areas of sales, marketing, product management, strategy, and then entrepreneurship, HRconsulting, teaching, training, and coaching. His forte lie in developing and conducting Assessment Centers, Competency mapping, Psychometric Testing and Organisational Optimization. He is an alumnus of IIT Bombay and management postgraduate from JBIMS. His other certifications include certified NLP trainer from NFNLP, Basic ISABs, Train the trainer at Dale, Certified professional behavioural analyst, Certified in many pH sychometric tests, Certified in global leadership.



#### Mr. Ajiitabh Dutta

Ajiitabh Dutta is a business coach and the CEO of Simplicity Communications, a strategic branding and digital marketing company. He is also the founder of Jigyasa, a technology start-up. An MBA in Marketing from NMIMS and a graduate in Mathematics, he held leadership positions in sales and product management before shifting to Advertising, digital marketing, analytics and business consulting. In a career spanning 23 years, he has helped companies across domains with strategic growth solutions. Ajiitabh has played an active role in promoting startups through mentoring and guidance. He believes in disruptive innovation and helps raise the bar.



#### Dr. Rupa Shah

Dr. Rupa Shah is an Assistant Professor and has more than 10 years of Teaching experience. She is an M.Phil , MBA ,PGDHE and SET Qualified. She has a P.Hd in Business Policy and Administration form Mumbai University. She has more than 10 years of Corporate Experience specializing in HR and Administration. She has worked with companies like Spectra ,Gobal Digico and Hiranandani as HR Manager. She was appointed as a Moderator and Paper setter for various courses. She was a Gold Medalist at Avishkar Research Convention at Zonal level Level and State Level. She was invited as Resource person at various colleges and was invited as a Panelist for Syllabus framing at Colleges. She is a recognised PG Lecturer from Mumbai University and has written books for IDOL. She is also an M.PHIL guide and has played an active role in guiding students with their research and dissertation.



#### Mr. Sunil Mishra

MD & CEO- Growth Businesses + Chief Strategy Officer at Anarock group. He has overall 28+ years of experience in building businesses across Telecom, BFSI, Online Startups and now tech-driven Real Estate. His experience spans various fields like Sales & Marketing, Private Equity, Management Consulting and Business Analysis.



# PROGRAM HIGHLIGHTS

- Regular Classes (FULL DAY)
- Dual Specialization
- Strong Industry Acceptance International Acceptance
- Easy Instalments Options Available
- International Industrial Visit

Welcome to BSS Foundation School of Management, where excellence meets opportunity. Our Management program is the gateway to unlock new career heights and realize the full potential in the world of business.

- Our comprehensive program is meticulously crafted to equip you with the knowledge, skills, and insights needed to thrive in today's dynamic business environment.
- Our curriculum goes beyond the traditional boundaries of management education, offering a blend of cutting-edge theory and hands-on practical experience.
- Our courses are designed to provide you with a holistic understanding of the complexities of modern business management.
- From strategic management and marketing to finance, operations, and leadership development, our commitment to provide experiential learning and real-world application.
- Taught by renowned faculty members who are experts in their fields.
- our program fosters a collaborative and stimulating learning environment where student will engage with peers from diverse backgrounds and industries, gaining valuable insights and perspectives that will enrich your learning experience.

# WHY CHOOSE MMS AT BSS

The MMS program is designed to cultivate dynamic and resourceful leaders equipped with the skills, knowledge, and ethical values necessary to excel in today's complex business environment. The primary objectives of the MMS program are-

#### **LEADERSHIP DEVELOPMENT**

To nurture individuals with strong leadership qualities who can inspire and guide teams towards achieving organisational goals with integrity and vision.

#### STRATEGIC THINKING

To instil strategic thinking abilities, enabling students to analyse business challenges, formulate innovative solutions, and make informed decisions in dynamic and uncertain environments.

#### **FUNCTIONAL EXPERTISE**

To develop a deep understanding of core business functions such as Marketing, Finance, Human Resources, Operations, and Information Technology, empowering students to excel in diverse managerial roles.

#### **ENTREPRENEURIAL MINDSET**

To foster an entrepreneurial mindset among students, encouraging creativity, risktaking, and an innovative approach to problem-solving, thereby nurturing future business leaders and innovators.

#### **GLOBAL PERSPECTIVE**

To provide exposure to global business practices, cultural diversity, and international markets, preparing students to navigate the complexities of a globalised world and capitalise on emerging opportunities.

#### PROFESSIONAL DEVELOPMENT

To offer comprehensive career development support, including industry-relevant projects, internships, networking opportunities, and skill-building workshops, to enhance students' employability and readiness for the corporate world.

The MMS program at BSS Foundation is committed to providing a transformative learning experience that equips graduates with the competencies and confidence to thrive as ethical leaders, strategic thinkers, and valuedriven professionals in the global business arena.

## COURSE STRUCTURE

#### **SEMESTER I**

- PRINCIPLES OF MANAGEMENT
- FINANCIAL MANAGEMENT
- **MARKETING MANAGEMENT**
- BUSINESS COMMUNICATION
- **™** MIS
- MANAGEMENT ECONOMICS
- RESEARCH METHODOLOGY

### **SPECIALISATION - SEM III**

#### **HUMAN RESOURCES**

- **COMPENSATION MANAGEMENT**
- **☑** PERFORMANCE MANAGEMENT SYSTEM
- **LEARNING AND DEVELOPMENT**
- **HUMAN RESOURCE MANAGEMENT**
- INDUSTRIAL RELATION AND LABOUR LAW
- **☑** PROJECT

#### **SEMESTER II**

- **BUSINESS LAW**
- **☑** ORGANISATIONAL BEHAVIOUR
- **☑** PROJECT MANAGEMENT
- QUANTITATIVE TECHNIQUES
- STRATEGIC MANAGEMENT
- **HUMAN RESOURCES**

### **BUSINESS ANALYTICS**

- **■** STATISTICS
- **PYTHON**
- **INTRODUCTION TO MACHINE LEARNING**
- **☑** ARTIFICIAL INTELLIGENCE
- **■** DATA SCIENCE
- PROJECT

## COURSE STRUCTURE

## **SPECIALIZATIONS**

- Marketing Management
- Financial Management
- Human Resource Management
- Logistics And Supply Chain Management (SCOM )
- Business Analytics
- Digital Marketing
- Agri Business Management

## CERTIFICATION

- Pre-Placment Offer Before Starting MMS
- SAP Certification
- Six Sigma Green Belt Training
- MS EXCEL Basic & Advanced Training 'Visit To NSE' Programme
- Certification from Chartered Institute for Securities & Investment (CISI) Certification from IBM\*
- Certification from Microsoft\*

FEES: - 5,90,000/- for 2 years

## **OUR PLACEMENT SUPPORT**

The outstanding and well-known companies offer ample of chance to our student. BSS foundation also contributes and train students with advanced pre-placement training. The College provides various programs to all its incoming students and if a particular student wishes not to take it and rather willing to concentrate on his academics will be helped in securing a Summer Internship. The college has excellent placement team who are working for Final Placements. The college has a very strong linkage with the Corporates and this linkage has helped us to achieve excellent placements year after year. This strong industry linkage has helped us to surpass our own records in terms of compensation year after year.

## **OUR CORPORATE PARTNER**

















































# INTERNATIONAL INDUSTRY VISIT

Industrial visits are now an integral part of the curriculum of many graduates and post-graduate courses. This gives an improved exposure to the real-world working of the companies and allows students to expand their horizons of understanding. Industrial visits allow students to interact and meet with industry experts like leaders, entrepreneurs, policymakers, professionals, corporates, etc. and learn from them while forming valuable networks. These experiences help students learn and develop important skills and qualities that help them advance in their careers.







## INTERNATIONAL INDUSTRIAL VISIT - DUBAI & EUROPE







INTERNATIONAL INDUSTRIAL VISIT RS.- 1.50 LAC











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